

Get more done, with the same people.

What your company can take on has always been limited by how many people you have. That limit sits somewhere else now.

What we do

We build custom tools and AI agents around the way a business already works, put them into production, and train the people who use them. Nothing is automated before someone has looked at how the work actually runs: a bad process that runs faster is still a bad process.

Three services, in no order

None of them requires the others. Training and the part-time role are bought on their own.

Custom build

A tool or agent built around one workflow you already run by hand. First version in production within weeks, then either kept running or kept improving, month to month.

Practical AI training

Sessions run inside your own systems and on your own documents, so people leave with their own real work done rather than with notes. We are a training partner to Validé inside its ITSA Growth programme.

Fractional AI manager

Senior ownership of the AI work a few days a month, sitting in your own meetings, deciding what gets built and what gets dropped. No new hire. 14 days' notice.

The terms

- Month to month after any build period. No lock-in, no auto-renewing licence.
- You own everything we build: code, data and accounts.
- Scope and delivery date are agreed in writing.
- GDPR, with EU hosting where it is needed.

When not to mention us

- They want off-the-shelf software they can buy and use today.
- They are shopping on the lowest hourly rate.
- They want developers to fill seats.
- They want a strategy deck with no working software at the end.
- Their goal is cutting headcount. We do not sell that, and we say so.

What is already running

Nine systems are in production, for named clients or inside Stratas itself: market monitoring, lead qualification, a quoting and costing engine, a LinkedIn companion, a content agent, a prompt framework, an opportunity qualifier, a client portal and a control layer for the agents.

The two clients who gave us permission to use their name and words are on stratas.no/work.

Who it is built for

Oil and gas, manufacturing, offshore and maritime, industrial services and logistics. Any size.

Who we are

- Francisco Acasuso, co-founder and CEO. Previously PwC, Slingshot, The Economist, Betway.
- Johannes Struweg, co-founder and COO. Previously PwC, Slingshot, Harrods, Lego.

How it starts

A free 30-minute discovery session, video or in person in Stavanger. It ends with a written scope and a firm price for that scope. You keep the scope whether or not you proceed.

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